

# Farm Pack

**QBE Insurance (Australia) Limited**

Product Overview



## Overview

QBE is proud to introduce our new Farm Pack, a product that's been developed after listening closely to feedback from our customers. To further enhance this product, we've made it one policy wording, one rating model, one set of business rules and one process.

Our new and improved wording has 15 cover sections to replace all previous Land Pack wordings and includes Tax Audit for the first time.

The QBE Farm Pack can be fully tailored to select the cover options and benefits to suit local conditions and circumstances so our customers only pay for the cover they need. It offers a wide range of risk protection to provide peace of mind and financial protection against many insured events.

Electronic transactions will now be accepted for all sections with minimal referrals through c.change / Sunrise under the "FAR" product code.

### Benefits of the new wording

- A packaged product for primary production, designed to insure farms of all sizes, types and a wide variety of occupations.
- Enhanced cover and flexible insurance tailored to meet the needs of the customer with increased protection for their assets.
- Caters for farming risks with asset values at **any one location** up to \$10 million (i.e. aggregate sum insured of all homes, farm property including livestock and business interruption).
- Covers hobby farms/leisure properties of two hectares or more with an annual gross income of less than \$20,000 from small farming activities.

## Summary of key product changes for our customers

| Sections        | Change   |
|-----------------|--|
| Policy Wording  | <p>One policy wording – all sections for all farm types.</p> <p>Enhanced cover and flexible insurance to meet the needs of each customer, with greater levels of service, from quote to claim.</p>   |
| Home & Contents | <p>Special benefit - Home sum insured safeguard, will pay up to 30% more than your home sum insured to:</p> <ul style="list-style-type: none"> <li>• Repair damage caused by a catastrophic event <b>or</b></li> <li>• when the QBE website calculator is used to calculate your home sum insured</li> </ul> |
|                 | <p>Legal Liability sum insured limit is increased from \$20 million to \$30 million.</p>   |
|                 | <p>Jewellery, gold or silver articles, furs, watches are now covered up to \$10,000 per item away from the premises.</p>   |
| Farm Property   | <p>The Underinsurance clause applying to fencing and livestock has been removed.</p>   |
|                 | <p>Unspecified Mobile/Immobile Machinery is now available.</p>   |
| Farm Vehicle    | <p>Comprehensive cover is now available for miscellaneous farm bikes and miscellaneous mobile machinery.</p>   |
| Farm Liability  | <p>Only require one liability section to cover all risks Australia wide.</p>   |
|                 | <p>Milk tanker contamination is automatically included.</p>  |
| Theft           | <p>Cover for theft applies to all properties and includes temporary removal to anywhere in Australia.</p>  |

## Features and benefits for our Intermediary Partners

| Features   | Benefits  |
|--|---|
| eBusiness solution only via c.change / Sunrise.  | <ul style="list-style-type: none"> <li>Speed and simplicity.</li> </ul>   |
| Pay-by-the-month premium capabilities with no additional fees or loading. Instalment billing is compatible with most Intermediary's payment/billing systems - Winbeat, CBS, iBias and Sunrise Executive. | <ul style="list-style-type: none"> <li>Helps make insurance more affordable and easier to pay which leads to higher retention of business.</li> </ul>     |
| Easy occupation search functionality.  | <ul style="list-style-type: none"> <li>Quick and easy selection of appropriate ANZSIC / Occupation code.</li> </ul>                                       |
| Enhanced cover limits including new additional benefits and optional benefits.   | <ul style="list-style-type: none"> <li>Enhanced customer confidence, knowing that they are covered by a comprehensive and competitive product.</li> </ul> |
| Variable excess options .  | <ul style="list-style-type: none"> <li>Provides flexibility for the customer which can result in reduced premiums.</li> </ul>                             |

## Product cover

The Farm Pack is designed to insure farms of all sizes and types.

We provide Accidental Damage cover for farm building, contents, fencing, hay, fixed machinery, silage and grain, as well as Defined Events cover for livestock and mobile machinery.

The Farm Pack cover options are summarised in the table below.

| Section   | Category              | Benefits  |
|-----------|-----------------------|---|
| Section 1 | Home                  | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>Fusion of electric motors</li> <li>Removal of debris</li> <li>Credit or financial transaction cards up to \$5,000 for illegal use by an unauthorised person</li> <li>Contents in transit \$2,000 per item and \$10,000 per occurrence</li> <li>Temporary accommodation up to \$20,000 or up to 20% of the sum insured - whichever is higher</li> </ul> <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>Valuables cover</li> <li>Domestic Workers' Compensation (WA, ACT, NT &amp; TAS)</li> </ul> |
| Section 2 | Private motor vehicle | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>Hire vehicle cost following theft up to \$2,000</li> <li>Emergency or temporary repairs up to \$750</li> <li>Travel and accommodation expenses up to \$1,000</li> </ul> <p><b>Optional benefits include:</b></p> <ul style="list-style-type: none"> <li>Hire motor vehicle cost following an accident</li> <li>Windscreen protection</li> <li>Protected no claim discount</li> <li>Tools and equipment</li> </ul>   |
| Section 3 | Boat                  | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>Sporting equipment up to a maximum of \$1,000 per item and \$10,000 in total</li> <li>New boat replacement within two years of original registration</li> <li>Personal accident cover of \$30,000 for death and permanent total disablement and \$300 per week for 100 weeks for temporary total disablement up to \$25,000</li> </ul> <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>Yacht racing, yacht club social racing and water skiing or aquaplaning extension</li> </ul>                |
| Section 4 | Personal accident     | <p><b>Automatic additional benefits (Capital benefits):</b></p> <ul style="list-style-type: none"> <li>Reimbursement of funeral expenses up to \$5,000</li> <li>The cost to modify the insured's motor vehicle or home or to relocate the insured to a suitable home up to \$20,000</li> </ul>  |

| Section    | Category              | Benefits   |
|------------|-----------------------|--|
|            |                       | <p><b>Automatic additional benefits (Weekly benefits injury/illness):</b></p> <ul style="list-style-type: none"> <li>• An additional 0.5% of the weekly benefit limit for each full calendar month the insured suffers total disablement in excess of the 52 weeks, up to the benefit period</li> <li>• A maximum of \$5,000 for costs incurred for the insured to participate in a return to work programs</li> </ul> |
| Section 5  | Farm property         | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>• Replanting of trees up to \$5,000</li> <li>• Fire prevention and extinguishment costs up to \$10,000</li> <li>• Employees belongings up to \$2,000 per employee or \$5,000 per occurrence</li> </ul> <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>• Frozen embryo and semen</li> </ul>                |
| Section 6  | Business interruption | <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>• Outstanding accounts receivable</li> </ul>   |
| Section 7  | Farm vehicle          | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>• Hire vehicle costs following theft up to \$5,000</li> <li>• Removal of debris up to \$20,000</li> <li>• Recoding or replacement of locks and keys up to \$5,000</li> </ul>   |
| Section 8  | Farm liability        | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>• Property in your physical and legal control up to \$500,000 for buildings, \$10,000 per animal and \$100,000 all other property</li> </ul> <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>• Farm hosting and aerial spraying</li> </ul>   |
| Section 9  | Theft                 | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>• Replacement of locks and keys up to \$2,000</li> <li>• Temporary protection up to \$5,000 for repairs to secure the premises and safeguard farm property</li> </ul>  |
| Section 10 | Transit               | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>• Removal of debris up to a maximum of \$50,000 per occurrence</li> <li>• Temporary adjustment up to a maximum of \$5,000 per occurrence</li> </ul>  |
| Section 11 | Machinery breakdown   | <p><b>Automatic additional benefits:</b></p> <ul style="list-style-type: none"> <li>• Deterioration of milk up to \$5000 if the farm business is a dairy</li> <li>• Temporary repairs of up to \$10,000 per machine in addition to the sum insured</li> </ul> <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>• Deterioration of stock in cold storage</li> </ul>                              |
| Section 12 | Electronic equipment  | <p><b>Optional benefits:</b></p> <ul style="list-style-type: none"> <li>• Restoration of data</li> <li>• Increased cost of working</li> </ul>  |
| Section 13 | Working dog           | <ul style="list-style-type: none"> <li>• Covers the theft or death of your working dog due to accident or illness</li> <li>• Cover for working dogs between 1 year old and not more than 10 years old</li> </ul>   |
| Section 14 | Equine                | <ul style="list-style-type: none"> <li>• Cover is limited to theft and/or mortality (death) of the insured horse caused by accident or illness</li> <li>• Cover for horses 1 year and not more than 17 years old, veterinary certificate to confirm health/condition required from 12 years</li> </ul>   |
| Section 15 | Tax Audit             | <ul style="list-style-type: none"> <li>• Provides for fees payable to an accountant in connection with a tax audit of the farm conducted by a Federal or State Commissioner of Taxation</li> </ul>   |

### **To be noted**

General property is no longer a separate section available under the Farm Package. Section 5 Farm Property together with Section 9 Theft provides a much more comprehensive cover than previously available under the General Property Section. Accidental damage cover is provided under the Farm Property Section for buildings, contents, fences, hay, silage, grain, immobile machinery and unspecified immobile machinery as well as mobile machinery and unspecified mobile machinery. The Theft Section covers theft Australia wide.

